#### **Doing Business 2018**

# Distance

# to Frontier and Ease of Doing Business Ranking

Doing Business presents results for two aggregate measures: the distance to frontier score and the ease of doing business ranking, which is based on the distance to frontier score. The ease of doing business ranking compares economies with one another; the distance to frontier score benchmarks economies with respect to regulatory best practice, showing the absolute distance to the best performance on each Doing Business indicator. When compared across years, the distance to frontier score shows how much the regulatory environment for local entrepreneurs in an economy has changed over time in absolute terms, while the ease of doing business ranking can show only how much the regulatory environment has changed relative to that in other economies.

#### DISTANCE TO FRONTIER

The distance to frontier score captures the gap between an economy's performance and a measure of best practice across the entire sample of 41 indicators for 10 *Doing Business* topics (the labor market regulation indicators are excluded). For starting a business, for example, New Zealand has the smallest number of procedures required (1) and the shortest time to fulfill them (0.5 days). Slovenia has the lowest cost (0.0), and Australia, Colombia and 112 other economies have no paid-in minimum capital requirement (table 9.1).

## Calculation of the distance to frontier score

Calculating the distance to frontier score for each economy involves two main steps. In the first step individual component indicators are normalized to a common unit where each of the 41 component indicators *y* (except for the total tax and contribution rate) is rescaled using the linear transformation (worst - *y*)/(worst - frontier). In this

formulation the frontier represents the best performance on the indicator across all economies since 2005 or the third year in which data for the indicator were collected. Both the best performance and the worst performance are established every five years based on the *Doing Business* data for the year in which they are established, and remain at that level for the five years regardless of any changes in data in interim years. Thus an economy may set the frontier for an indicator even though it is no longer at the frontier in a subsequent year.

For scores such as those on the strength of legal rights index or the quality of land administration index, the frontier is set at the highest possible value. For the total tax and contribution rate, consistent with the use of a threshold in calculating the rankings on this indicator, the frontier is defined as the total tax and contribution rate at the 15th percentile of the overall distribution for all years included in the analysis up to and including *Doing Business* 2015. For the time to pay taxes, the frontier is defined as the lowest time recorded

Topic and indicator	Who set the frontier	Frontier	Worst performance	
Starting a business				
Procedures (number)	New Zealand	1	18ª	
Time (days)	New Zealand	0.5	100 <sup>b</sup>	
Cost (% of income per capita)	Slovenia	0.0	200.0b	
Minimum capital (% of income per capita)	Australia; Colombia <sup>c</sup>	0.0	400.0b	
Dealing with construction permits				
Procedures (number)	No economy was at the frontier as of June 1, 2017.	5	30°	
Time (days)	No economy was at the frontier as of June 1, 2017.	26	373 <sup>b</sup>	
Cost (% of warehouse value)	No economy was at the frontier as of June 1, 2017.	0.0	20.0b	
Building quality control index (0–15)	Luxembourg; New Zealand; United Arab Emirates	15	O <sub>d</sub>	
Getting electricity			,	
Procedures (number)	Germany; Republic of Korea <sup>e</sup>	3	9ª	
Time (days)	Republic of Korea; St. Kitts and Nevis; United Arab Emirates	18	248 <sup>b</sup>	
Cost (% of income per capita)	Japan		8,100.0b	
Reliability of supply and transparency of tariffs index (0–8)	Belgium; Ireland; Malaysia <sup>f</sup>	8	O <sub>d</sub>	
Registering property		,	,	
Procedures (number)	Georgia; Norway; Portugal; Sweden	1	13ª	
Time (days)	Georgia; New Zealand; Portugal	1	210b	
Cost (% of property value)	Saudi Arabia	0.0	15.0b	
Quality of land administration index (0–30)	No economy has attained the frontier yet.	30	O <sub>d</sub>	
Getting credit				
Strength of legal rights index (0–12)	Brunei Darussalam; Colombia; Montenegro; New Zealand	12	O <sub>d</sub>	
Depth of credit information index (0–8)	Ecuador; United Kingdom <sup>g</sup>	8	O <sub>d</sub>	
Protecting minority investors				
Extent of disclosure index (0–10)	China; Malaysia <sup>h</sup>	10	O <sub>d</sub>	
Extent of director liability index (0–10)	Cambodia	10	O <sub>q</sub>	
Ease of shareholder suits index (0–10)	No economy has attained the frontier yet.	10	O <sub>q</sub>	
Extent of shareholder rights index (0–10)	India; Kazakhstan	10	O <sub>d</sub>	
Extent of ownership and control index (0–10)	No economy has attained the frontier yet.	10	O <sub>d</sub>	
Extent of corporate transparency index (0–10)	France; Norway; Taiwan, China	10	O <sub>d</sub>	
Paying taxes		,	,	
Payments (number per year)	Hong Kong SAR, China; Saudi Arabia	3	63 <sup>b</sup>	
Time (hours per year)	Singapore	49 <sup>i</sup>	696b	
Total tax and contribution rate (% of profit)	Canada; Singapore <sup>i</sup>	26.1 <sup>k</sup>	84.0b	
Postfiling index (0–100)	No economy with both CIT and VAT has attained the frontier yet.	100	0	
Time to comply with VAT refund (hours)	Croatia; Netherlands <sup>I</sup>	0	50 <sup>b</sup>	
Time to obtain VAT refund (weeks)	Austria; The Bahamas; Estonia	3.2	55 <sup>b</sup>	
Time to comply with corporate income tax audit (hours)	Lithuania; Portugal <sup>m</sup>	1.5	56 <sup>b</sup>	
Time to complete a corporate income tax audit (weeks)	Sweden; United States <sup>n</sup>	0	32 <sup>b</sup>	

(continued)

Topic and indicator	Who set the frontier	Frontier	Worst performance		
Trading across borders					
Time to export					
Documentary compliance (hours)	Canada; Poland; Spain <sup>o</sup>	1 <sup>p</sup>	170 <sup>b</sup>		
Border compliance (hours)	Austria; Belgium; Denmark <sup>q</sup>	Austria; Belgium; Denmark <sup>q</sup> 1 <sup>p</sup>			
Cost to export					
Documentary compliance (US\$)	Hungary; Luxembourg; Norway <sup>r</sup>	0	400 <sup>b</sup>		
Border compliance (US\$)	France; Netherlands; Portugal <sup>s</sup>	0	1,060 <sup>b</sup>		
Time to import					
Documentary compliance (hours)	Republic of Korea; Latvia; New Zealand <sup>t</sup>	1 <sup>p</sup>	240 <sup>b</sup>		
Border compliance (hours)	Estonia; France; Germany <sup>u</sup>	<b>1</b> P	280 <sup>b</sup>		
Cost to import					
Documentary compliance (US\$)	Iceland; Latvia; United Kingdom <sup>v</sup>	0	700 <sup>b</sup>		
Border compliance (US\$)	Belgium; Denmark; Estonia <sup>w</sup>	0	1,200 <sup>b</sup>		
Enforcing contracts					
Time (days)	Singapore	120	1,340 <sup>b</sup>		
Cost (% of claim)	Bhutan	0.1	89.0 <sup>b</sup>		
Quality of judicial processes index (0–18)	No economy has attained the frontier yet.	18	O <sub>d</sub>		
Resolving insolvency					
Recovery rate (cents on the dollar)	Norway	92.9	O <sub>q</sub>		
Strength of insolvency framework index (0–16)	No economy has attained the frontier yet.	Od			

Source: Doing Business database.

- a. Worst performance is defined as the 99th percentile among all economies in the Doing Business sample.
- b. Worst performance is defined as the 95th percentile among all economies in the *Doing Business* sample.
- c. Another 112 economies also have a paid-in minimum capital requirement of 0.
- d. Worst performance is the worst value recorded.
- e. In 17 other economies it also takes no more than 3 procedures to get an electricity connection.
- f. Another 25 economies also have a score of 8 on the reliability of supply and transparency of tariffs index.
- g. Another 32 economies also have a score of 8 on the depth of credit information index.
- h. Another 10 economies also have a score of 10 on the extent of disclosure index.
- i. Defined as the lowest time recorded among all economies in the *Doing Business* sample that levy the three major taxes: profit tax, labor taxes and mandatory contributions, and VAT or sales tax.
- j. Another 30 economies also have a total tax contribution rate equal to or lower than 26.1% of profit.
- k. Defined as the highest total tax and contribution rate among the 15% of economies with the lowest total tax and contribution rate in the *Doing Business* sample for all years included in the analysis up to and including *Doing Business 2015*.
- I. Another 8 economies also have a compliance time for VAT refund of 0 hours.
- m. Another 10 economies also have a compliance time for corporate income tax audit of no more than 1.5 hours.
- n. Another 92 economies also have a completion time for corporate income tax audit of 0 weeks.
- o. Another 22 economies also have a documentary compliance time to export of no more than 1 hour.
- p. Defined as 1 hour even though in many economies the time is less than that.
- q. Another 15 economies also have a border compliance time to export of no more than 1 hour.
- r. Another 16 economies also have a documentary compliance cost to export of 0.0.
- s. Another 16 economies also have a border compliance cost to export of 0.0.
- t. Another 26 economies also have a documentary compliance time to import of no more than 1 hour.
- u. Another 22 economies also have a border compliance time to import of no more than 1 hour.
- v. Another 27 economies also have a documentary compliance cost to import of 0.0.
- w. Another 24 economies also have a border compliance cost to import of 0.0.

among all economies that levy the three major taxes: profit tax, labor taxes and mandatory contributions, and value added tax (VAT) or sales tax. For the different times to trade across borders, the frontier

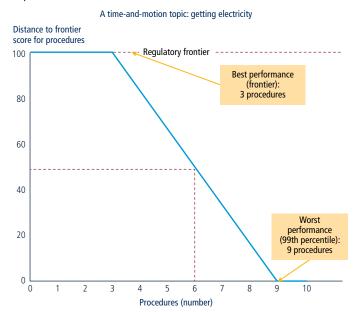
is defined as 1 hour even though in many economies the time is less than that.

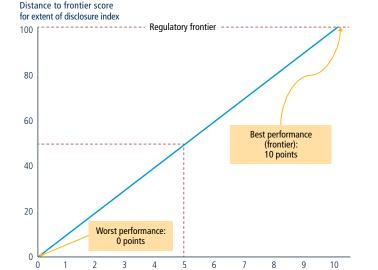
In the same formulation, to mitigate the effects of extreme outliers in the

distributions of the rescaled data for most component indicators (very few economies need 700 days to complete the procedures to start a business, but many need 9 days), the worst performance is calculated after the removal of outliers. The definition of outliers is based on the distribution for each component indicator. To simplify the process two rules were defined: the 95th percentile is used for the indicators with the most dispersed distributions (including minimum capital, number of payments to pay taxes, and the time and cost indicators), and the 99th percentile

is used for number of procedures. No outlier is removed for component indicators bound by definition or construction, including legal index scores (such as the depth of credit information index, extent of disclosure index and strength of insolvency framework index) and the recovery rate (figure 9.1).

**FIGURE 9.1** How are distance to frontier scores calculated for indicators? Two examples





Extent of disclosure index (0-10)

A legal topic: protecting minority investors

Source: Doing Business database.

In the second step for calculating the distance to frontier score, the scores obtained for individual indicators for each economy are aggregated through simple averaging into one distance to frontier score, first for each topic and then across all 10 topics: starting a business, dealing with construction permits, getting electricity, registering property, getting credit, protecting minority investors, paying taxes, trading across borders, enforcing contracts and resolving insolvency. More complex aggregation methods-such as principal components and unobserved components yield a ranking nearly identical to the simple average used by Doing Business.1 Thus Doing Business uses the simplest method: weighting all topics equally and, within each topic, giving equal weight to each of the topic components.2

An economy's distance to frontier score is indicated on a scale from 0 to 100, where 0 represents the worst performance and 100 the frontier. All distance to frontier calculations are based on a maximum of five decimals. However, topic ranking calculations and the ease of doing business ranking calculations are based on two decimals.

The difference between an economy's distance to frontier score in any previous year and its score in 2017 illustrates the extent to which the economy has closed the gap to the regulatory frontier over time. And in any given year the score measures how far an economy is from the best performance at that time.

#### Treatment of the total tax and contribution rate

The total tax and contribution rate component of the paying taxes topic enters the distance to frontier calculation in a different way than any other indicator. The distance to frontier score obtained for the total tax and contribution rate is transformed in a nonlinear fashion before it enters the distance to frontier score for paying taxes. As a result of the nonlinear transformation, an increase in

the total tax and contribution rate has a smaller impact on the distance to frontier score for the total tax and contribution rate—and therefore on the distance to frontier score for paying taxes—for economies with a below-average total tax and contribution rate than it would have had before this approach was adopted in Doing Business 2015 (line B is smaller than line A in figure 9.2). And for economies with an extreme total tax and contribution rate (a rate that is very high relative to the average), an increase has a greater impact on both these distance to frontier scores than it would have had before (line D is bigger than line C in figure 9.2).

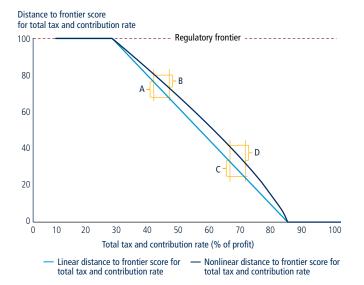
The nonlinear transformation is not based on any economic theory of an "optimal tax rate" that minimizes distortions or maximizes efficiency in an economy's overall tax system. Instead, it is mainly empirical in nature. The nonlinear transformation along with the threshold reduces the bias in the

indicator toward economies that do not need to levy significant taxes on companies like the *Doing Business* standardized case study company because they raise public revenue in other ways—for example, through taxes on foreign companies, through taxes on sectors other than manufacturing or from natural resources (all of which are outside the scope of the methodology). In addition, it acknowledges the need of economies to collect taxes from firms.

#### Calculation of scores for economies with two cities covered

For each of the 11 economies in which *Doing Business* collects data for the second largest business city as well as the largest one, the distance to frontier score is calculated as the population-weighted average of the distance to frontier scores for these two cities (table 9.2). This is done for the aggregate score, the scores for each topic and the scores for all the component indicators for each topic.

**FIGURE 9.2** How the nonlinear transformation affects the distance to frontier score for the total tax and contribution rate



Source: Doing Business database.

*Note:* The nonlinear distance to frontier score for the total tax and contribution rate is equal to the distance to frontier score for the total tax and contribution rate to the power of 0.8.

TABLE 9.2 Weights used in calculating the distance to frontier scores for economies with two cities covered

Economy	City	Weight (%)		
Bangladesh	Dhaka	78		
	Chittagong	22		
Brazil	São Paulo	61		
	Rio de Janeiro	39		
China	Shanghai	55		
	Beijing	45		
India	Mumbai	47		
	Delhi	53		
Indonesia	Jakarta	78		
	Surabaya	22		
Japan	Tokyo	65		
	Osaka	35		
Mexico	Mexico City	83		
	Monterrey	17		
Nigeria	Lagos	77		
	Kano	23		
Pakistan	Karachi	65		
	Lahore	35		
Russian	Moscow	70		
Federation	St. Petersburg	30		
United States	New York City	60		
	Los Angeles	40		

Source: United Nations, Department of Economic and Social Affairs, Population Division, World Urbanization Prospects, 2014 Revision, "File 12: Population of Urban Agglomerations with 300,000 Inhabitants or More in 2014, by Country, 1950–2030 (thousands)," http://esa.un.org/unpd/wup/CD-ROM/Default.aspx.

#### Variability of economies' scores across topics

Each Doing Business topic measures a different aspect of the business regulatory environment. The distance to frontier scores and associated rankings of an economy can vary, sometimes significantly, across topics. The average correlation coefficient between the 10 topics included in the aggregate distance to frontier score is 0.49, and the coefficients between 2 topics range from 0.34 (between getting credit and paying taxes) to 0.63 (between getting electricity and trading across borders). These correlations suggest that economies rarely score universally well or universally badly on Doing Business topics (table 9.3).

TABLE 9.3 Correlations between economy distance to frontier scores for <i>Doing Business</i> topics									
	Dealing with construction permits	Getting electricity	Registering property	Getting credit	Protecting minority investors	Paying taxes	Trading across borders	Enforcing contracts	Resolving insolvency
Starting a business	0.51	0.51	0.45	0.39	0.54	0.57	0.44	0.42	0.49
Dealing with construction permits		0.60	0.48	0.39	0.45	0.45	0.50	0.37	0.40
Getting electricity			0.51	0.44	0.51	0.55	0.63	0.52	0.55
Registering property				0.46	0.54	0.51	0.50	0.60	0.53
Getting credit					0.56	0.34	0.42	0.36	0.52
Protecting minority investors						0.50	0.44	0.48	0.61
Paying taxes							0.54	0.47	0.45
Trading across borders								0.47	0.57
Enforcing contracts									0.45

Source: Doing Business database.

Consider the example of Portugal. Its aggregate distance to frontier score is 76.84. Its score is 91.26 for starting a business and 100.00 for trading across borders. But its score is only 60.00 for protecting minority investors and 45.00 for getting credit.

Figure 2.1 in the chapter "About Doing Business" illustrates the degree of variability for each economy's performance across the different areas of business regulation covered by Doing Business. The figure draws attention to economies with a particularly uneven performance by showing, for each economy, the distance between the average of its highest three distance to frontier scores and the average of its lowest three across the 10 topics included in this year's aggregate distance to frontier score. While a relatively small distance between these two averages suggests a broadly consistent approach across the areas of business regulation measured by Doing Business, a relatively large distance suggests a more uneven approach, with greater room for improvement in some areas than in others.

Variation in performance across topics is not at all unusual. It reflects differences in the degree of priority that government authorities give to particular areas of business regulation reform and in the ability of different government agencies to deliver tangible results in their area of responsibility.

### Change in the distance to frontier gap

Many topics use the magnitude of the change in their distance to frontier gap to classify changes as reforms. The change in the distance to frontier gap is defined as (dtfprior year - dtfcurrent year)/(100 - dtfprior year), where dtf is the aggregate distance to frontier score for the specific topic. For example, in 2016/17 Cameroon reduced the paid-in minimum capital requirement, resulting in an improvement in Cameroon's aggregate distance to frontier score for starting a business from 75.27 to 82.39. This reduced the distance to frontier gap for Cameroon by (75.27 - 82.39)/(100 - 75.27) or 28.79% on starting a business in Doing Business 2018. For a complete discussion of the methodology for classifying changes as reforms, see the data notes.

## Economies improving the most across three or more *Doing Business* topics in 2016/17

Doing Business 2018 uses a simple method to calculate which economies

improved the ease of doing business the most. First, it selects the economies that in 2016/17 implemented regulatory reforms making it easier to do business in three or more of the 10 topics included in this year's aggregate distance to frontier score.3 Thirty-four economies meet this criterion: Angola; Azerbaijan; Benin; Bhutan; Brunei Darussalam; Cabo Verde; Djibouti; El Salvador; Georgia; India; Indonesia; Jamaica; Kazakhstan; Kenya; Kosovo; Lithuania; Malawi; Malaysia; Mauritania; Mauritius; Niger; Nigeria; Pakistan; Russian Federation; Rwanda; Saudi Arabia; Senegal; Serbia; Thailand; Ukraine; United Arab Emirates; Uzbekistan; Vietnam and Zambia. Second, Doing Business sorts these economies on the increase in their distance to frontier score from the previous year using comparable data.

Selecting the economies that implemented regulatory reforms in at least three topics and had the biggest improvements in their distance to frontier scores is intended to highlight economies with ongoing, broad-based reform programs. The improvement in the distance to frontier score is used to identify the top improvers because this allows a focus on the absolute improvement—in contrast with the

relative improvement shown by a change in rankings—that economies have made in their regulatory environment for business.

## **EASE OF DOING BUSINESS RANKING**

The ease of doing business ranking ranges from 1 to 190. The ranking of economies is determined by sorting the aggregate distance to frontier scores, rounded to two decimals.

#### **NOTES**

- See Djankov and others 2005. Principal
  components and unobserved components
  methods yield a ranking nearly identical to
  that from the simple average method because
  both these methods assign roughly equal
  weights to the topics, since the pairwise
  correlations among topics do not differ much.
  An alternative to the simple average method
  is to give different weights to the topics,
  depending on which are considered of more
  or less importance in the context of a specific
  economy.
- For getting credit, indicators are weighted proportionally, according to their contribution to the total score, with a weight of 60% assigned to the strength of legal rights index and 40% to the depth of credit information index. Indicators for all other topics are assigned equal weights.
- Changes making it more difficult to do business are subtracted from the total number of those making it easier to do business.